

## Manna Frequently Asked Questions (FAQs)

### Can you share more about the Manna Earnings Requirement for 2020-2021 School Year?

The fundraising fee (\$175) has been eliminated and we are introducing a requirement to “earn” \$300 of MANNA credit for the school before the end of the academic year. You can begin earning as of June 1, 2020. Tuition alone does not cover the school’s expenses. Proceeds from Manna help make up the difference between school operating costs and tuition. **MANNA is our single largest school-specific fundraiser**, and participation in it has severely dropped in recent years to the point where less than 35% of our current school families regularly use it. We’re hoping that introducing a requirement to earn credit for the school through MANNA will be a positive boost for both our budget and yours. For every \$1 you earn for the school, you also earn \$1.50 credit toward your tuition bill. **It’s a Win-Win!**

### Can you provide an example on how to reach the requirement?

A few examples below to show how you could meet the \$300 Manna earnings requirement. There are 100+ retailers participating so we recommend taking a look at the list to decide what will work well your family within your normal routine. Dollars highlighted in blue must add up \$300 for the school to reach its goal and when we do, we will earn **\$100,000 for the school with no added cost to you. Get Grandparents and Aunts and Uncles involved to exceed our goal!**

Groceries and Local Restaurants	Total Estimated Rebate %	Frequency per Year	Spend at Each Visit	Estimated Annual Spend	Total Rebate \$ (varies)	SJF Rebate Annually (40%)	Individual Rebate Annually (60%)
County Fair	5.0%	50	200	10000	500	200	300
Rosangela's, Las Fuentes, HTH, and others	10.0%	25	100	2500	250	100	150
	<b>Totals</b>			<b>12500</b>	<b>750</b>	<b>300</b>	<b>450</b>
Local Essentials	Total Estimated Rebate %	Frequency per Year	Spend at each visit	Estimated Annual Spend	Total Rebate \$	SJF Rebate Annually (40%)	Individual Rebate Annually (60%)
Take-out/Coffee	5.0%	20	15	300	15	6	9
Coffee	5.0%	20	5	100	5	2	3
Hair Salon (ie: Everything's Relative)	5.0%	4	150	600	30	12	18
Local Retail (ie TJMAX)	7.0%	5	100	500	35	14	21
Local Pharmacy (ie: Walgreens 4%)	5.0%	5	100	500	25	10	15
Gas	3.0%	20	50	1000	30	12	18
	<b>Totals</b>			<b>3000</b>	<b>140</b>	<b>56</b>	<b>84</b>
Online Retailers (All can be purchased on shopwithscrip.com)	Total Estimated Rebate %	Frequency per Year	Spend at each visit	Estimated Annual Spend	Total Rebate \$	SJF Rebate Annually (40%)	Individual Rebate Annually (60%)
Retail: Pottery Barn	8.0%	1	2000	2000	160	64	96
Retail: Amazon	2.5%	4	500	2000	40	16	24
Gap/Athleta/Old Navy	14.0%	2	300	600	24	9.6	14.4
Retail: (ie: Kohl's or Target )	4.0%	5	200	1000	40	16	24
Retail: Hardware (Lowe's/Home Depot)	4.0%	10	100	1000	40	16	24
	<b>Totals</b>			<b>9000</b>	<b>304</b>	<b>121.6</b>	<b>204</b>
Disney Vacation	Total Estimated Rebate %	Frequency per Year		Estimated Annual Spend	Total Rebate \$	SJF Rebate Annually	Individual Rebate Annually
Airfare (ie: Southwest)	4%	1	1500	1500	60	24	36
Lodging (ie: AirBNB)	5.0%	1	1000	1000	50	20	30
Disney Gift Cards	3.0%	1	2000	2000	60	24	36
				<b>4500</b>	<b>170</b>	<b>68</b>	<b>102</b>
Special Occasions/Holidays	Total Estimated Rebate %	Frequency per Year		Estimated Annual Spend	Total Rebate \$	SJF Rebate Annually	Individual Rebate Annually
Restaurant: Lettuce Entertain You (12%)	12.0%	5	200	1000	120	48	72
Gift Cards for Christmas, Bdays, Teachers	6.0%	20	50	1000	60	24	36
Shower Gift (ie Bed Bath and Beyond)	7.0%	2	100	200	14	5.6	120
	<b>Totals</b>			<b>2000</b>	<b>194</b>	<b>77.6</b>	<b>228</b>



<p><b>Total rebates range from 2-14%. Note the average credit card only earns about 2%.</b></p>	<p><b>School gets 40% of rebate to help maintain affordable tuition</b></p>	<p><b>You get 60% of the rebate towards tuition now or later.</b></p>
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